



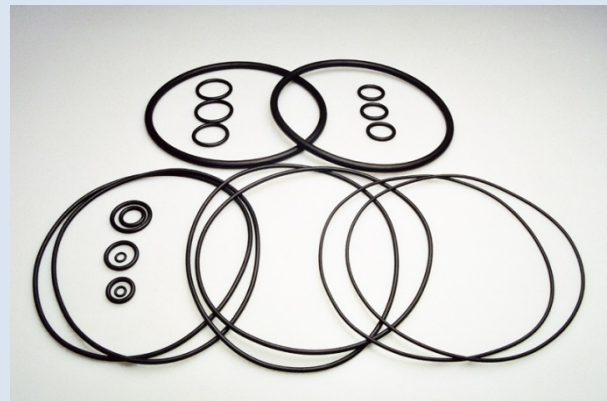
COMPANY PROFILE

MB Guarnizioni is an Italian productive business with a variety of professional experiences which make it a reliable and dynamic partner. MB Guarnizioni operates in the industrial gasket sector and pursues the total satisfaction of its customers, also through an effective network of different companies, each one qualified in a specific level of the production and commercialization chain.

HISTORY

1999 MB Guarnizioni was founded in Bergamo thanks to previous long-term experiences and cooperation with highly qualified industries; his name comes from the initials of the founder Maurizio Bergamaschi.

At the beginning the company focused on standard gaskets, usually with small customers; however during his activity the company has specialized ever more in special compounds and in the production of bespoke gaskets, which require the creation of specific or particular moulds, beginning to collaborate with medium firms.



2001 Business still growing, and new customers approached:

MB became supplier of a big factory that produces valves for oil industry and a well-known gas and chemical corporation, as well as other clients.

2005 The company specialized in food industry, with the treatment of special non-toxic gaskets; at the same time increased his role in the mechanic sector, with stable collaborations with global tool machinery producers.

2007 MB began to expand his presence internationally, negotiating with East-European and North-African industries.

2010 MB reinforced the her internalization thanks to new foreign collaborations.

2015 The company decided to move to a new site outside the center of the city, because of the bigger flow of transactions and need of the bigger storehouse.



PRODUCTION

- O-rings
- Washers
- Bespoke gaskets
- PTFE gaskets
- FLANGES gaskets
- Sealing ring
- O-rings and boxes

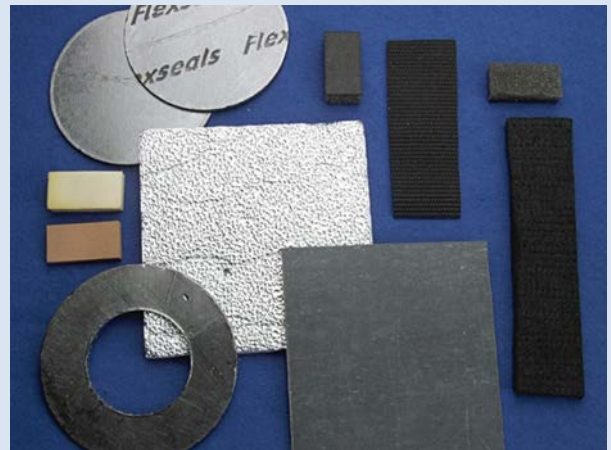


MATERIALS AND AREA OF APPLICATIONS

The areas of expertise which our production is focused on are various: *AUTOMOTIVE – PLANT ENGINEERING – SAILING – MACHINE TOOLS – CHEMICAL – OIL PLANTS – ELECTRIC POWER – SPARE PARTS – FLUID POWER – MECHANICAL – HYDRAULIC – PNEUMATIC – FOOD – MEDICAL – HARDWARE – VALVES – RETAILERS.*

MB Guarnizioni deals with a wide set of materials, such as:

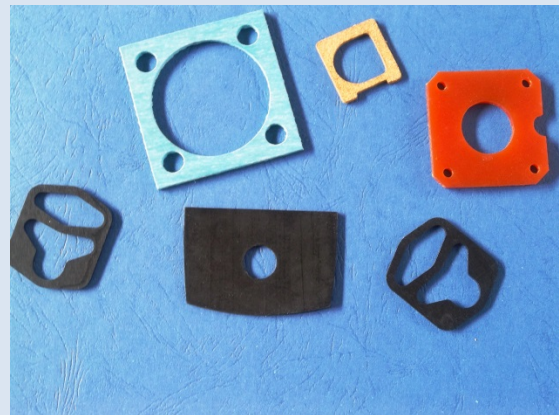
- NBR
- FKM
- MVQ
- HNBR
- EPDM
- SBR
- PTFE
- NEOPRENE
- POLYURETHANE
- GREEN 150
- FASIT 300-400-500
- CARBON-GRAPHITE
- COPPER
- ALUMINIUM
- CARTON
- STEEL
- SPECIAL ALLOYS
- BRASS



PRODUCTION TECHNIQUES

The current production of the company consists of a wide range of products with different processing techniques which guarantee the highest precision on the finished product:

- Moulded gaskets
- Die-punched gaskets
- Water jet cutting of gaskets
- Laser cut gasket
- Knife cut gaskets
- Punched gaskets
- Lathe cut gaskets



STRENGTHS OF THE COMPANY

- Constant management updating
- Continuous research into new technologies
- Collaboration with groups of companies, each with its own specific competence in the process of industrial gaskets production
- The relationships with the clients are characterized by excellent collaboration and service
- The experience in the sector ensures, in addition to a high-quality product, a constant and focused consulting
- use of suitable external laboratories for finished product's test in order to check its full compliance
- Quickly fulfilment of clients' demands

OBJECTIVES

Mission of the company is focused on three steps, each one related to the other:

- 1) QUALITY: supplying technologically-advanced and high-quality items suitable to meet more and more completely the technical requirements and the applications of our customers.
- 2) CUSTOMER ASSISTANCE: flexibility in phase of production, sales and as technical support at engineering stage, as well as study and formulation of compounds most suitable to each single application and constant research on best competitive solutions in order to ensure larger market shares to itself and to its customers.
- 3) EXPERIENCE: our strength is our history, our experience is based on competence and passion, plus a widespread network of qualified companies to rely on: our well-established relations make us a landmark for any solution on the market.



WHO WE ARE

Rag. Bergamaschi Maurizio

54 years old, married for 30 years, founder of the company and general manager.

In 1984 started working as accounting consultant and collaborated with several companies in building sector

In 1992 became CEO of a company in the cement field

In 1996 entered in the gasket sector, then in 1999 founded MB Guarnizioni.



Dott.ssa Bergamaschi Eleonora

First born of the family, Marketing and Export Manager, graduated in Business Administration in University of Bergamo.

English Master's degree in management finance and international business in University of Bergamo.

Complementary Degree Program in Global Business - HSE di Nizhny Novgorod, JKU di Linz and University of Bergamo.

In 2013 became Export sales manager in MB Guarnizioni